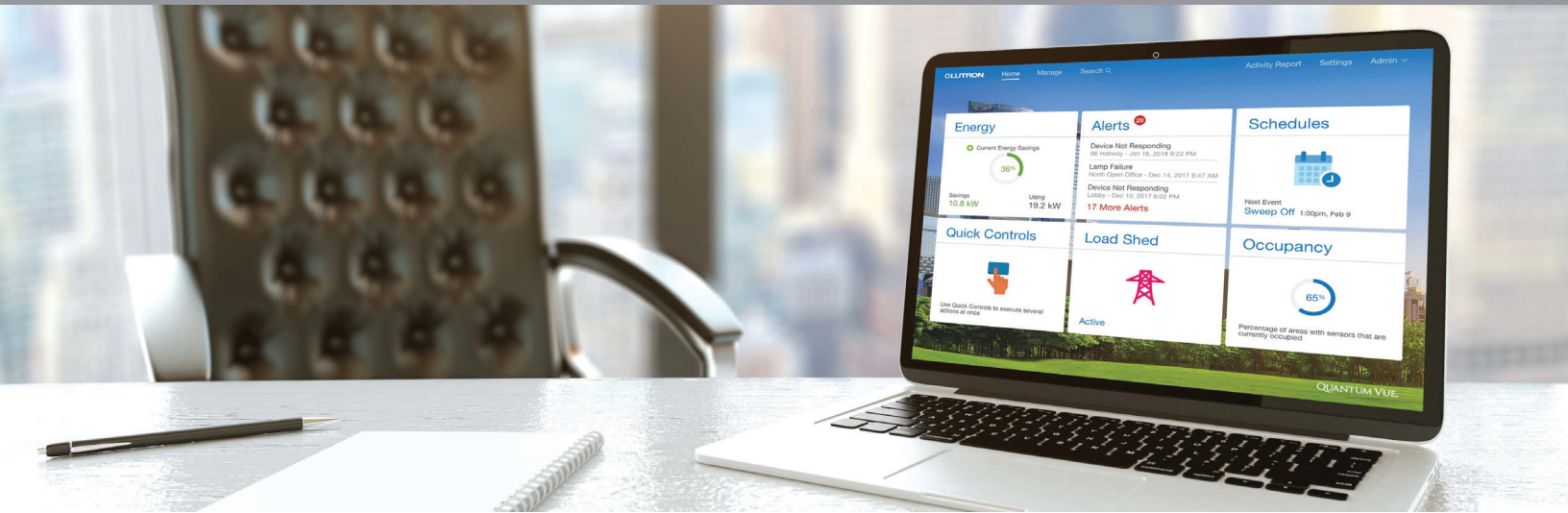


# Replacement and Upgrade Services (RUS)



**Time to upgrade or replace your lighting control system? Lutron RUS specialists are here to help.**

LEDs have transformed the commercial lighting environment – now, building owners are looking to create higher value with smart lighting control systems that make properties more efficient, comfortable, and future proof.

Whether you are seeking to upgrade from fluorescent to LED lighting, replace standard switching controls with advanced technologies, or achieve greater monitoring and management of your lighting, Lutron can help.

Our RUS specialists can work with you to evaluate your existing system (Lutron or other manufacturer), and propose a control solution aligned with your goals and objectives.

- Support code, increase system efficiency, reduce lighting energy use
- Lower operating costs, reduce cost of ownership
- Enhance system integration, improve interfaces, provide quality light
- Take advantage of LED fixture and control technologies – saturated color, tunable white, and human centric design
- Provide a more comfortable, productive environment for building occupants and owners
- Integrate with BMS systems

**Lutron lighting control systems are designed to be flexible, scalable, and reliable, and we can work with you on a phased implementation that is appropriate for your building and budget.**

- Lighting control solution assessments
- Design services
- Upgrade-planning logistics
- Seamless transition from fluorescent to LED lighting and control
- Proposals, including utility rebates
- Identifying the scope of work
- Project management services

# Replacement and Upgrade Services (RUS)

## Upgrade or replace?

The first step is to understand your business strategies and goals, budget cycle, and overall building/campus management plan. The recommendation to replace or upgrade will be informed by your installed lighting controls, your immediate and long-term performance goals, and your budget. We will also work to time upgrades or replacements to take greatest advantage of available rebates.

## System upgrades

If your installed lighting control system still meets day-to-day lighting control requirements, but can't accommodate advanced programming and performance capabilities, it may be the ideal candidate for an upgrade.

In many cases new software, advanced energy management strategies, and additional control options can be integrated into your current system for enhanced data management, energy savings and system performance.

## System replacements

If it is increasingly difficult to find replacement parts, upgrade software, or implement energy-saving strategies, your best choice is probably a system replacement.

Installing an advanced lighting and shade control solution can help ensure long-term, reliable performance, and allow your building to incorporate energy-saving strategies such as daylight harvesting, automated shade control, HVAC, and BMS integration. A replacement system may also decrease cost of ownership, reduce maintenance, lifecycle, and operation costs, and provide a better ROI than a system upgrade.

## Consult with a Lutron RUS specialist

We look forward to talking to you about your projects. For more information email the RUS Team at [RUS@Lutron.com](mailto:RUS@Lutron.com) or call 1.888.LUTRON1 (588.7661). Choose the option for scheduling on-site Commercial Service, then choose System Replacement Options.

